

# Engineering Manager Polyglot

## DOUBLE EXPERTISE

2013 – 2014 **M.S. Entrepreneurship**, Pedagogy HEC Entrepreneurship at **Grenoble Ecole de Management**  
**France** As Junior Consultant, we work during a month on each of the following missions:  
 Creation, Recovery, Business Development, Business Strategy, Valuation and Communication.

2009 – 2012 **M.Sc. “Engineer” in Food Industry and Public Health at AgroSup**  
**France** By taking different classes and doing internships, I developed a hands-on experience working in:  
 Production, Process, Quality ‘ISO, IFS & BRC’ and an expertise in Nutrition-R&D.

## EXPERIENCES

### Consulting

2013 – 2014 **Consultant Junior** [Grenoble Ecole de Management, 6 months]  
**France**

- Valuation: building a business value of *Jobbers* using DCF and comparable methods.
- Business strategy: **measured** the **launching** relevance of a subsidiary of CEA Domotique.
- Business Development: **built** two specific **offers** for *Volitude* and sell them on B2B and B2C.
- Recovery: **performed financial** and **organizational diagnosis** and **establish changes** axes.
- Creation: prepared the Business Plan & Business Model to open a Health Care Centre.

2012 **Quality Manager** [Sodexo (2 production sites and 4 restaurants), 6 months]  
**France**

- **Developed** and **implemented** a new **quality system** according to the European law.
- **Managed** and conducted the quality process with **60** employees and ensured their **training** to warrant the improvement of **audit’s** results requested, **+17%**.
- **Organized** internal and customer **audits**, **analyzed** the non-accordance points to **reduce** the production’s **costs**, **- 8%**.
- **Submit** a weekly **report** of quality’s state to the Directors (Sodexo and customer).

2010 **Production Manager Assistant** [Puratos (food ingredients, 18M€), 2 months]  
**Morocco**

- **Analyzed** the production and **detected** anomalies to **reduce** the costs, **- 3%**.

### Other

2012 – 2013 **Sales Representative** [Amazingsat (television and Internet services, 350k\$), 6 months]  
**USA**

- Sold door to door subscriptions: 17 BtoC contracts and 2 BtoB. (Second best seller/14).

2011 – 2012 **Project Manager Assistant** [Lactalis (Dairy product), 5 months]  
**France**

- **Defined**, **prepared** and **coordinated** the preparation of the novel food supplement-packaging.
- **Formulated** and **tested** the **technological feasibility** but also the sensory tasting.

2011 **Innovation Researcher** [University of Granada, 5 months]  
**Spain**

- **Mastered** physico-chemical **techniques** to synthesize specific 3 new antioxidants.

## ADDITIONAL INFORMATIONS

POLYGLOT	▪ Arabic: native, <b>French</b> : bilingual, <b>English</b> : fluent (TOEIC: 945/990) & <b>Spanish</b> : advanced.
SOFTWARE	▪ Microsoft Office (Excel, PowerPoint, MS Project) & <b>Engineering</b> (SAS & Matlab).
ASSOCIATIVE EXPERIENCES	<ul style="list-style-type: none"> <li>▪ Active member in the preparation of festival entrepreneurship at GEM in 2014.</li> <li>▪ Cordinator of the humanitarian nonprofit project &amp; travel to India in 2012.</li> <li>▪ Dynamic member in the organization of the engineer’s travel to Italy-Croatia in 2011.</li> </ul>
INTERESTS	▪ Salsa, travel (USA, Slovenia, Italy, Switzerland), football (Competition, FUS Maroc).